

# CITY & TECH BELT PROPERTY TOUR 26 SEPTEMBER 2018

# 26 SEPTEMBER 2018 - HELICAL PROPERTY TOUR

14:30	90 Bartholomew Close, Barts Square, EC1				
	One Bartholomew, Barts Square, EC1				
	Residential Phases 1 & 2, Barts Square, EC1				
15:30	Farringdon East - OSD, EC1				
	25 Charterhouse Square, EC1				
16:15	The Warehouse & The Studio, The Bower, 207-211 Old Street, EC1				
	The Tower, The Bower, 207-211 Old Street, EC1				
16:45	Drinks at Enoteca da Luca				

### THE TEAM TODAY



Gerald Kaye Chief Executive



Tim Murphy Finance Director



Matthew Bonning-Snook Property Director



Tom Anderson Senior Investment Executive



James Moss Financial Controller & Company Secretary



John Inwood Head of Asset Management



Oliver Rippier Development Executive



Pavlos Clifton Senior Development Executive



Francesca Palmano Property Executive

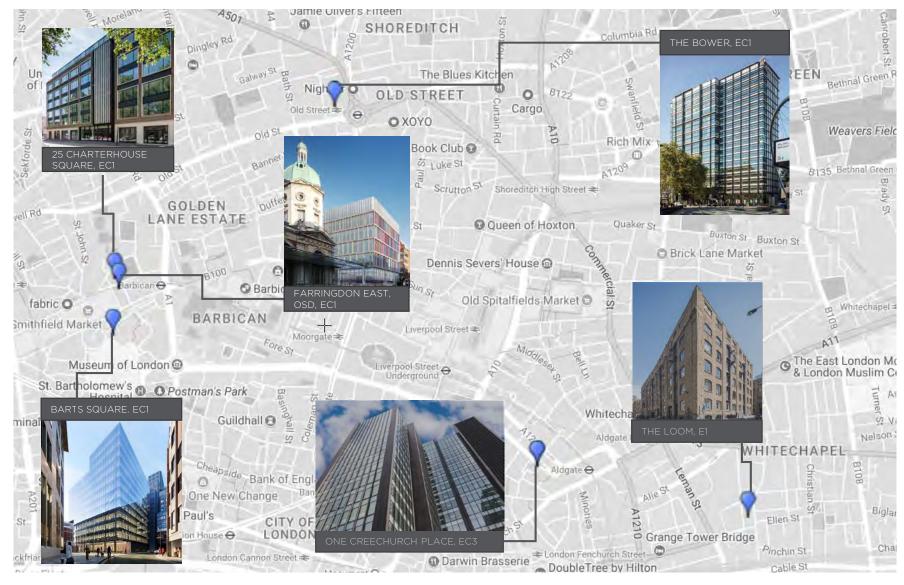


Nikki Dibley Development Executive



Rob Sims Property Analyst

# **CITY & TECH BELT LONDON PORTFOLIO**



# FIRST HALF UPDATE

#### One Bartholomew, EC1

- 54,482 sq ft let to Trade Desk at One Bartholomew
- 25% let

### Barts Square, EC1

- Phase 1 134 units exchanged/sold 10 remaining units
- Phase 2 28 units exchanged, 64 remaining
- 90 Bartholomew Close 6,414 sq ft of ground floor space let to Wright & Bell

### The Tower, EC1

- 29,671 sq ft let to Farfetch, an existing Phase One tenant for expansion space at The Tower
- 52% let
- 5,395 sq ft restaurant let to Albion & East

#### One Creechurch Place, EC3

- Multiple lettings agreed Softcat, Hyperion and Coverys
- The ninth floor and remaining portion of the second floor are also under offer
- 86% let (94% including under offer space)

#### The Shepherds Building

- Sold to Workspace Group plc for £125.3m representing a net initial yield of 4.8% rising to 5.1% on expiry of rent frees
- The sale represents a 12.4% premium to 31 March 2018 book value
- 12,375 sq ft of new lettings completed prior to disposal









# FIRST HALF UPDATE

#### Fourways, Manchester

• Completed the freehold acquisition of Fourways House, Manchester, a 59,000 sq ft office building for £16.5m

### Other

- 28,520 sq ft of additional lettings in London at an average 4.9% premium to March 2018 ERV
- 12,754 sq ft of lettings in Manchester at average 3.1% premium to March 2018 ERV
- Sale of three remaining non-core assets at Sevenoaks, Reading and Glasgow for £28.5m, a premium of 6.6% to 31 March 2018 book values.

### Financing

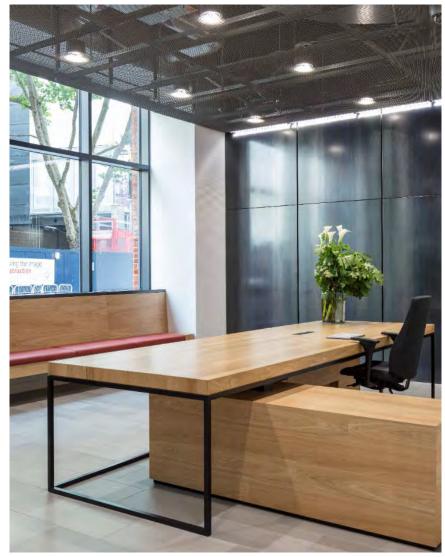
- Agreed a new £50.4m five-year loan facility with Wells Fargo Bank to finance the development our new sixstorey, c. 89,000 sq ft office development above Farringdon East Crossrail Station
- Entered into a new £150m revolving credit facility with three of our principal lenders Barclays, HSBC and RBS

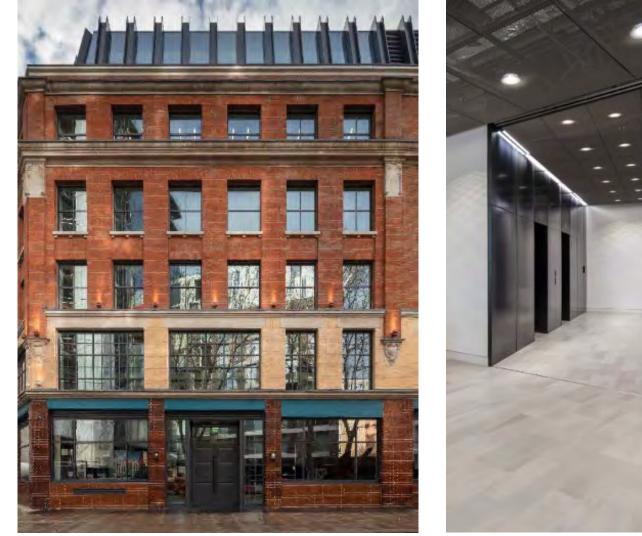
### 24,013 sq ft offices, 6,414 sq ft retail/restaurant.

- A new Grade A office, built behind a historic façade with a prominent restaurant unit at ground and lower ground levels. The office accommodation is arranged over levels 1<sup>st</sup> to 5<sup>th</sup>
- 74 bicycle spaces with associated lockers and showers at basement level
- Less than 400 metres to Farringdon East Elizabeth Line station and St Pauls Central Line station
- Adjoins and overlooks what will be the newly enhanced public space at the heart of the Barts Square development
- Restaurant let to Wright and Bell at £41 psf
- Fifth floor 2,758 sq ft under offer

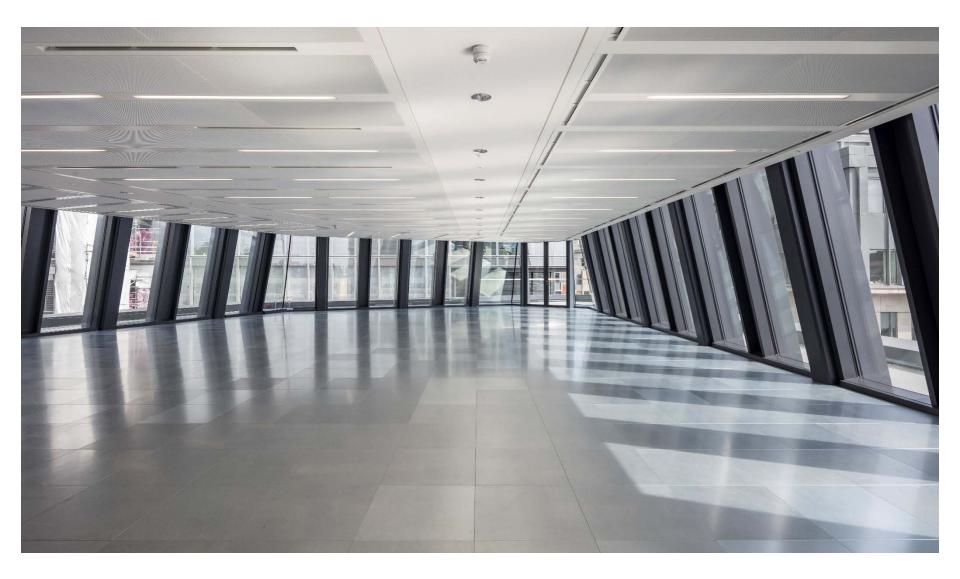












### 214,033 sq ft offices. Under construction. Part let.

- A new Grade A building, over ground and 11 upper levels with typical floors of c. 19,000 sq ft
- Terrace on 10<sup>th</sup> floor with magnificent views of St Paul's Cathedral
- Top specification including a minimum 1:8 occupancy ratio throughout
- 336 bicycle spaces and extensive tenant facilities
- Building works due to complete November 2018
- Site sold to and development funded by clients' of Ashby Capital
- Baupost/Helical to receive profit share based on fixed yield of 5%, variable on rent
- Levels 9, 10 and 11 comprising 54,482 sq ft let to Tradedesk



# **BARTS SQUARE PLAN**





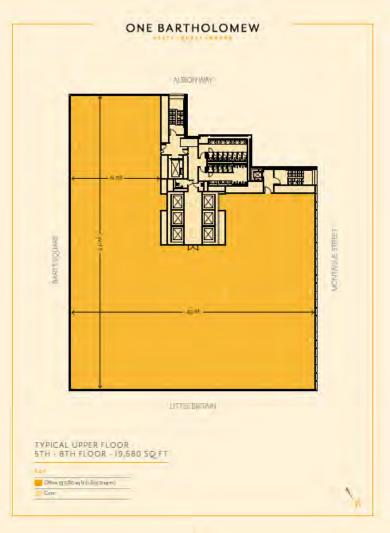


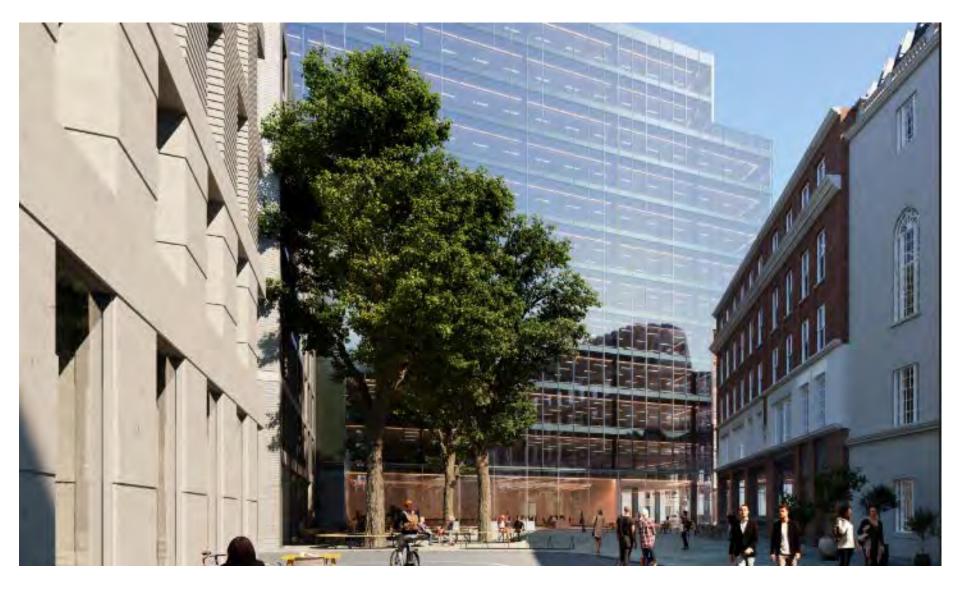


# **GROUND FLOOR PLAN**

### **TYPICAL FLOOR PLAN**







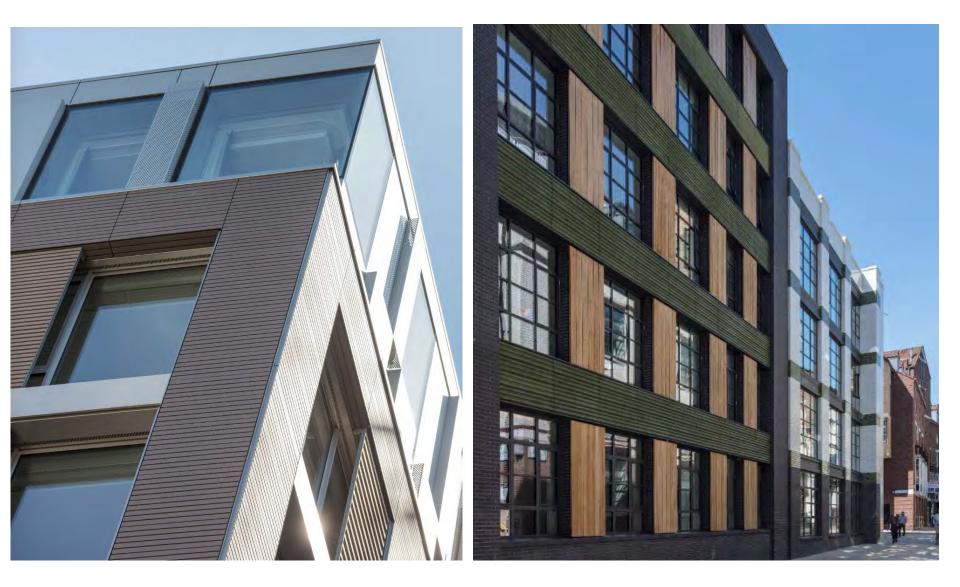
#### Phase 1

- 133 apartments completed. 11 completing October 2018
- 144 apartments (123,579 sq ft) residential, 3,193 sq ft retail
  - 144 units launched with total value of £192m
  - 134 units sold. Total value to be £171.9m
  - 120 completed, 14 to complete on building completion and handover
  - Average sales price to date £1,558 psf
- 26 car spaces and 176 bicycle spaces
- Residents' concierge, bar and screening room

### Phase 2

- 92 apartments (78,719 sq ft) residential 12,217 sq ft retail
  - Completion of construction in Q4 2019 / Q1 2020
  - Launched in March 2018
  - Total value £142.8m
  - 28 units exchanged



















### FARRINGDON EAST - OSD, EC1

### 86,180 sq ft offices, 2,500 sq ft retail. Under construction.

- Acquisition of Farringdon East Ltd which has the benefit of a development agreement with TFL (Crossrail) for the building of a new consented c. 89,000 sq ft office scheme with ground floor cafe/restaurant over Farringdon East Crossrail Station
- 150 year leasehold interest with a 10% ground rent payable on contracted rents
- Start on site September with completion November 2019
- Crossrail opens Autumn 2019



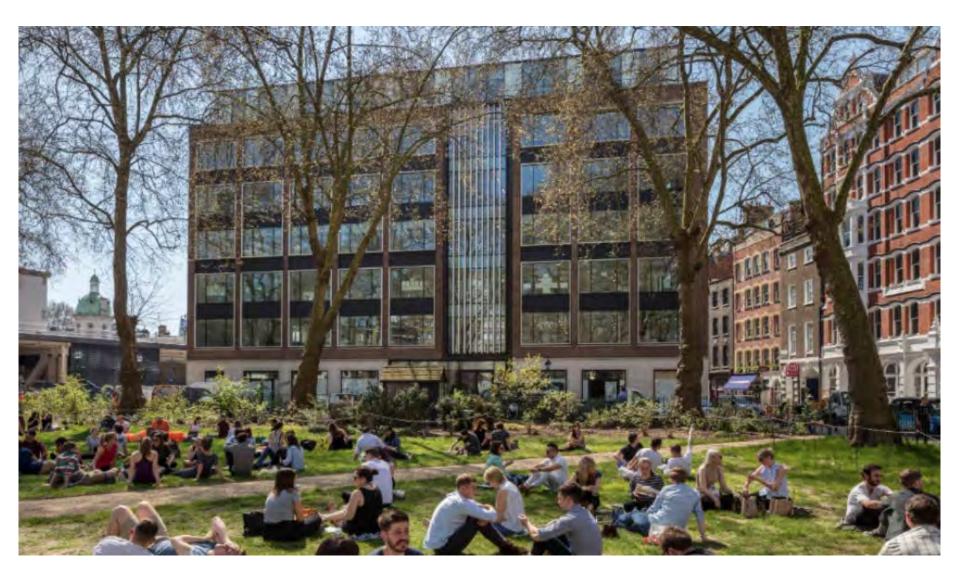


# FARRINGDON EAST - OSD, EC1



### 38,518 sq ft offices. 5,138 sq ft retail. Completed. Fully let.

- A major refurbishment taking building back to the existing frame and with a new core to provide new Grade A office space from levels 1 to 6 with two ground floor retail units
- Air conditioning, 90 bicycle spaces and 94 lockers
- Building works completed in March 2017
- Levels 3,5 and 6 let to Anomaly @ £75.00 psf
- Level 4 let to Peakon @ £75.00 psf
- Level 1 let to Senator International @ £77.00 psf
- Ground floor units let to Senator International
- A new 155 year lease from Governors of Sutton's Hospital in Charterhouse at 10% gearing. Charterhouse received 50% of profit above 15% profit on cost
- 50 yards from Farringdon East Elizabeth Line Station. Overlooks the re-landscaped and refurbished square



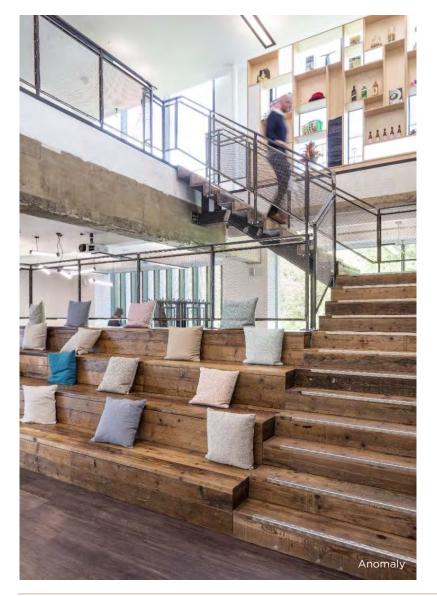


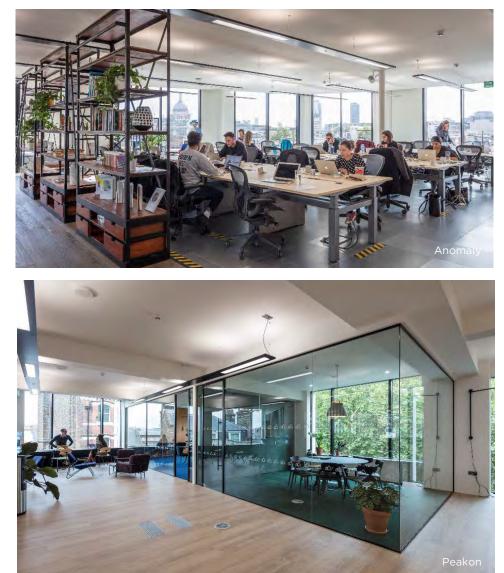


BEFORE



## **ANOMALY & PEAKON FIT OUT**





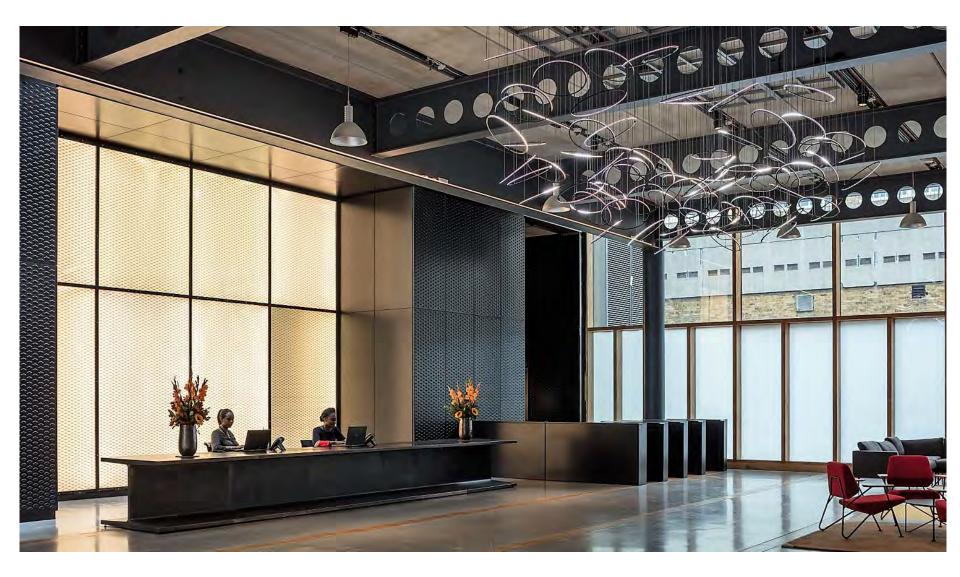
# THE WAREHOUSE & THE STUDIO, THE BOWER, EC1

### 141,141 sq ft multi let offices. 10,298 sq ft retail. Fully let.

- A major refurbishment with the addition to The Warehouse of new extensions at Levels 1, 2 and 3 and two new floors at Levels 8 and 9
- A new building developed at The Studio
- The creation of a new street linking Old Street to Baldwin Street and significant public realm
- Building works completed in October 2015. Fully let prior to completion to:

Office Tenants	Level	Tenant	Rent psf	Date terms agreed		
The Warehouse	9	CBS	£62.50	June 2015		
	8	CBS	£62.50	June 2015		
	7	Stripe	£67.50	November 2015		
	6	Farfetch	£52.50	March 2015		
	5	Farfetch	£50.25	November 2014		
	4	Farfetch	£50.25	November 2014		
	3	Allegis	£55.50	August 2015		
	2	Go Pivotal	£53.50	September 2015		
	1	Go Pivotal	£52.50	September 2015		
The Studio	2	John Brown Media	£45.00	October 2014		
	1	John Brown Media	£45.00	October 2014		
	UG	John Brown Media	£45.00	October 2014		
	G	John Brown Media	£40.00	October 2014		
Retail tenants: Bone Daddies, Enoteca Da Luca, Draft House, Honest Burger, Franze & Evans and Good to Go.						

# THE WAREHOUSE & THE STUDIO, THE BOWER, EC1



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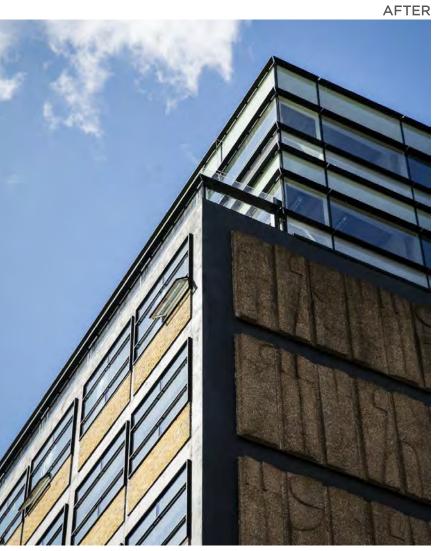






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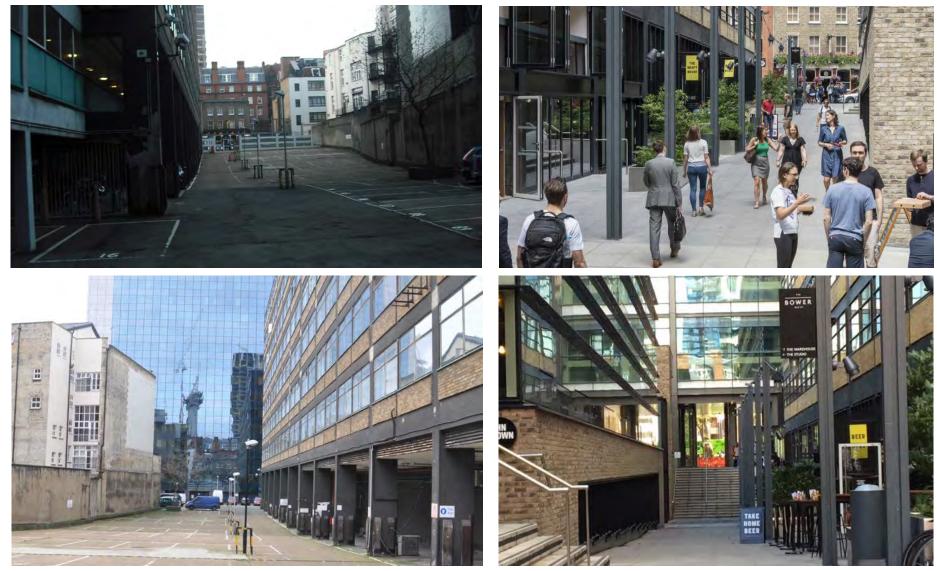




## THE BOWER, EC1

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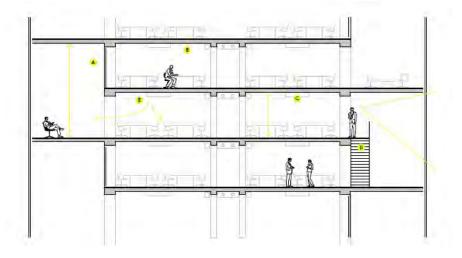


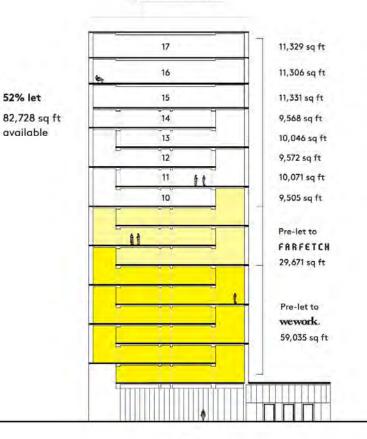


AFTER

#### 171,434 sq ft offices. 10,308 sq ft retail. Offices 52% pre let.

- New building using existing frame with new 'wings' at each floor level and three additional floors at top
- 17 floors in total. 9,500 to 11,350 sq ft floorplates
- Levels 1 to 6 (59,035 sq ft) let to WeWork between £62.50 psf and £67.50 psf
- Levels 7 to 9 (29,671 sq ft) let to Farfetch. Average rent £69.50 psf
- Retail unit G let to Albion & East
- A modern aesthetic with industrial features and exciting double height space to enable excellent connections between floors
- Building works completed 31 August 2018

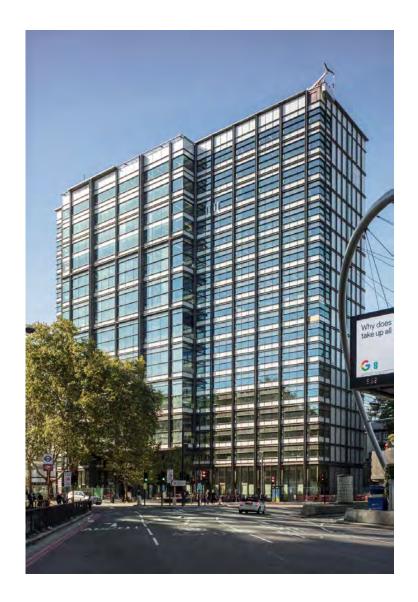


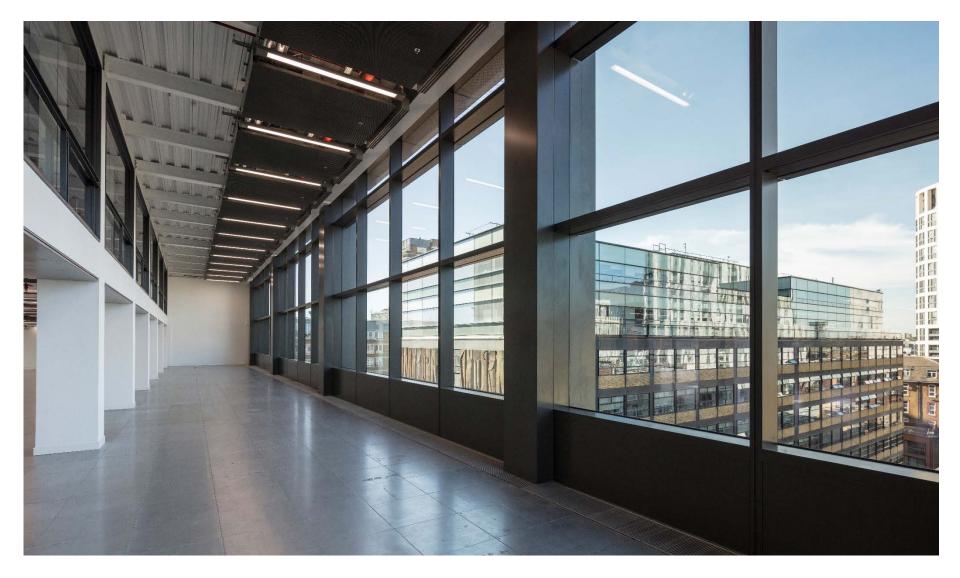


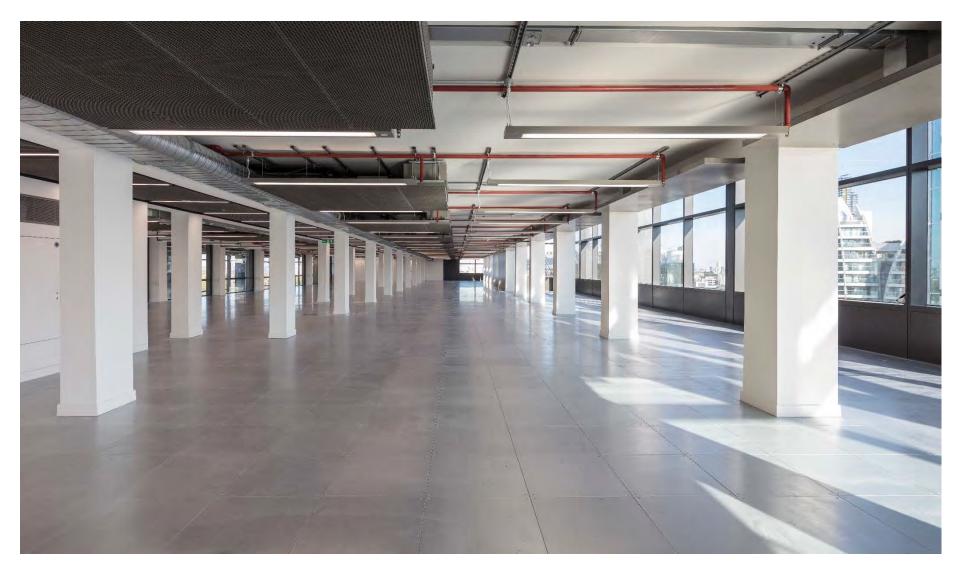
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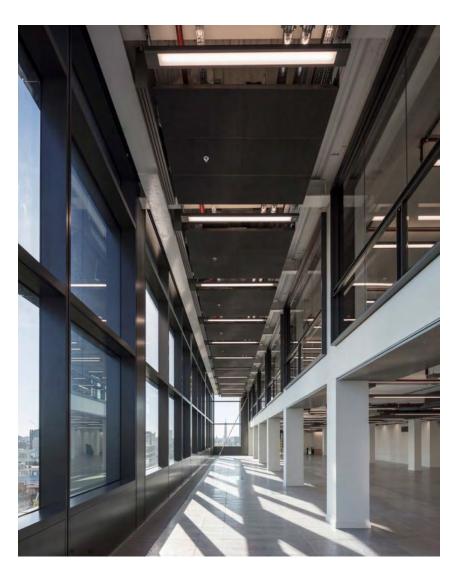
THE

BOWER OLD ST.



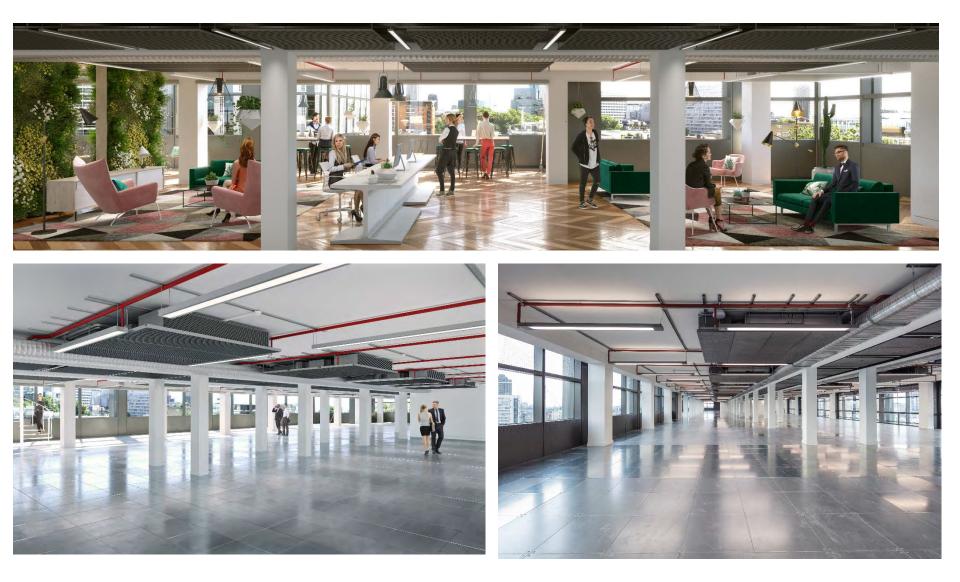








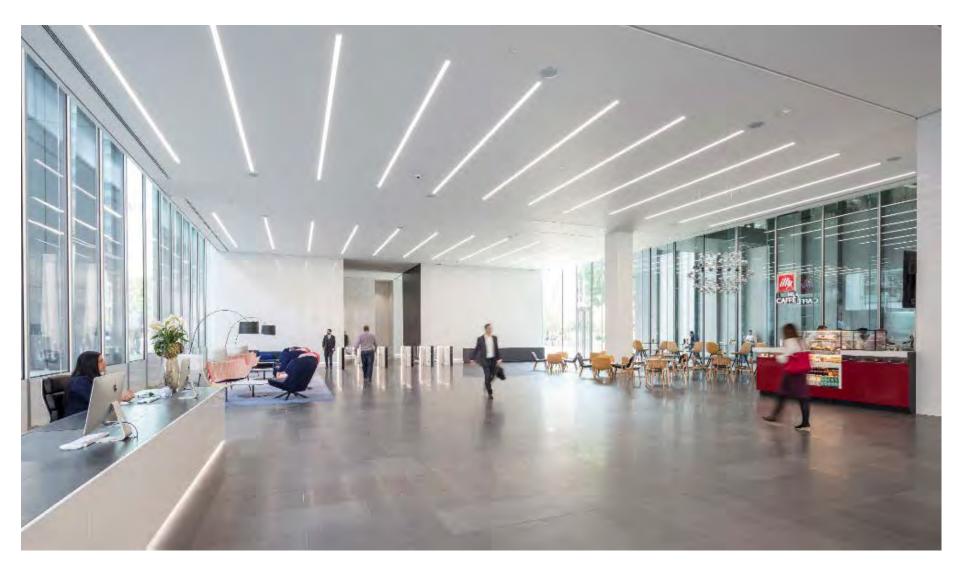
## THE TOWER, THE BOWER, EC1 – POSSIBLE FIT OUT



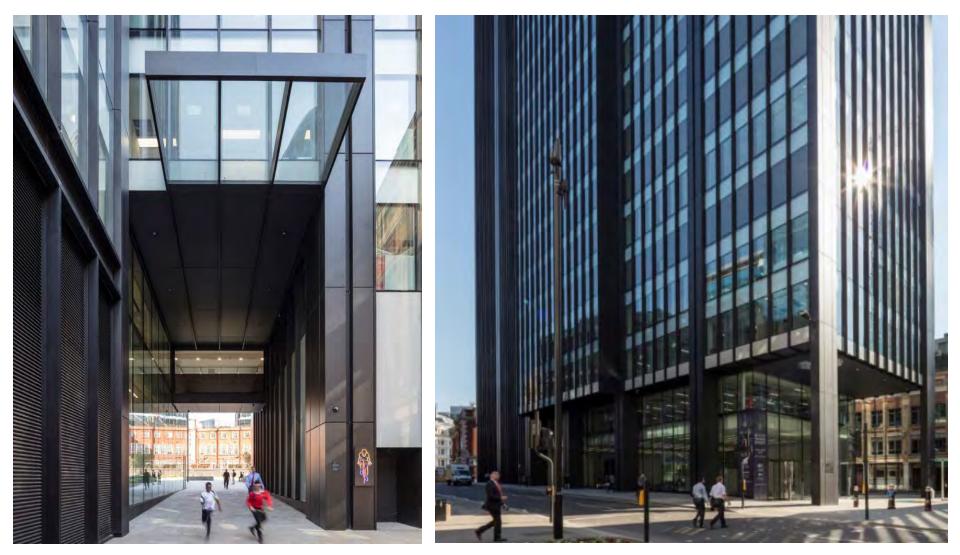
#### 272,505 sq ft offices. Completed November 2016.

- A new Grade A high quality development of offices on levels 1 17 with typical floors of c. 16,000 sq ft and a retail unit at ground floor
- 500 bicycle spaces and 500 lockers in changing rooms
- Completed in November 2016
- Held on a 155 year lease from the City of London (CoL) at 5% gearing
- Funding with Healthcare of Ontario Pension Plan (HOOPP) who provide 90% of equity and Helical 10%. Helical's interest to be bought out when let at a fixed yield of 5.5%

Level	Sq Ft	Tenant	Total Take	Available
17	15,581	HYPERION	131,919	
16	15,575			
15	15,603			
14	17,280			
13	17,276			
12	17,295			
11	17,300			
10	16,009			
9	15,993	UNDER OFFER	15,993	
8	15,979	ENSTAR	31,588	
7	15,979			
6	15,994	COVERYS	15,994	
5	15,994	SOFTCAT	15,994	
4	16,002			16,002
3	15,969	TRAVELERS	15,969	
2	16,023	DELL/UNDER OFFER	28,676	
1	12,653			
TOTAL	272,505		256,503	16,002





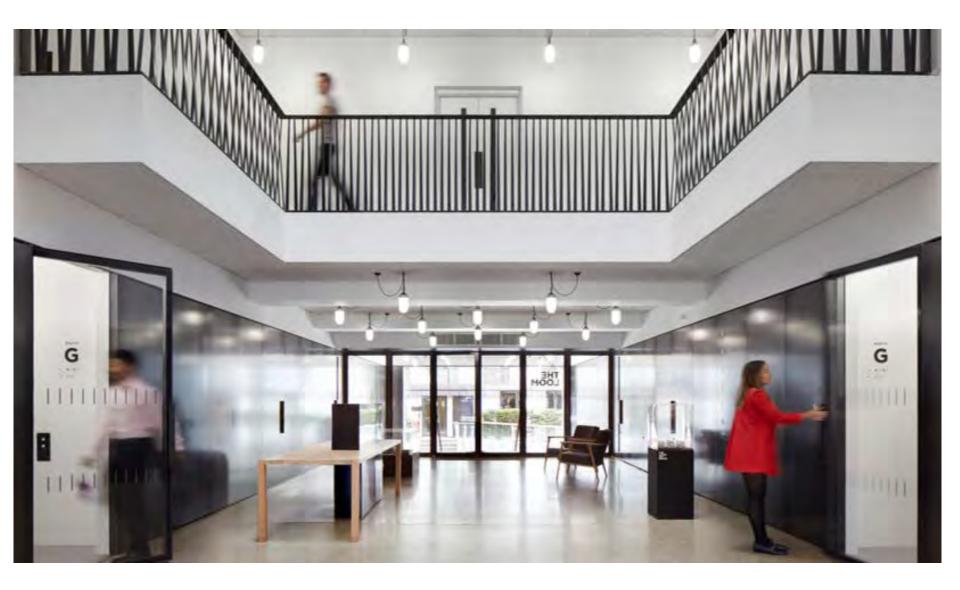




Award winning 110,000 sq ft multi let office building. Main refurbishment completed. c. 5,466 sq ft to let.

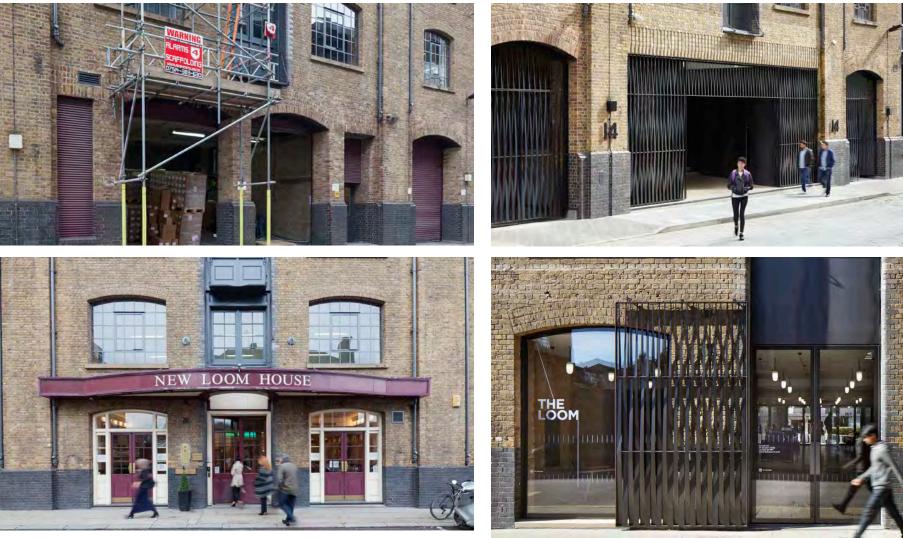
- Acquired July 2013 for £34.2m (£304 psf). 4.4% NIY
- Average rent at acquisition £18.25 psf
- Lease events completed since acquisition:
  - 46 new lettings
  - 12 renewals
  - 10 rent reviews
- Current contracted NOI: £4.47m
- Average contracted rent £43.75 psf
- Highest headline rent achieved £55.00 psf
- Comprehensive refurbishment of common parts including new entrance, reception, onsite cafe, bike store and showers
- 75% of office space will have been refurbished by the end of 2018





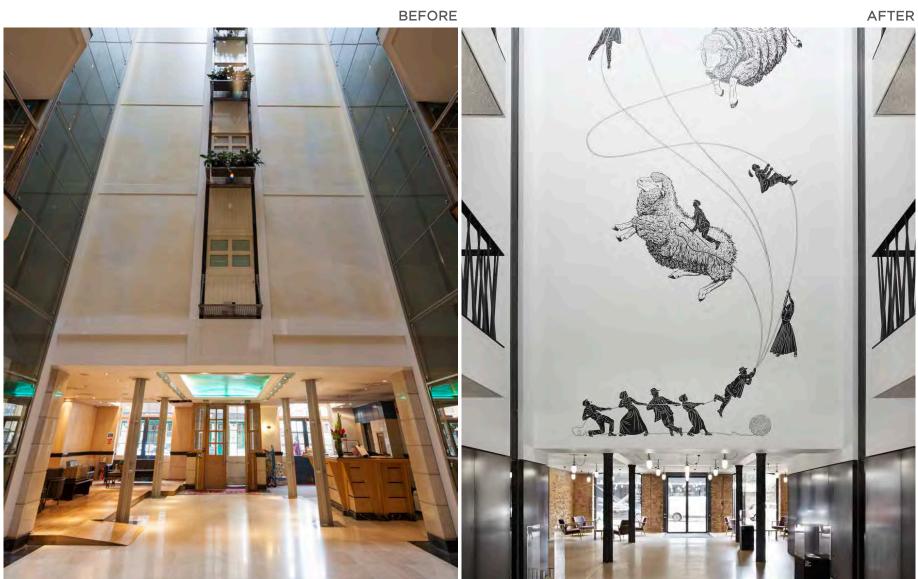


BEFORE



AFTER

## THE LOOM, E1







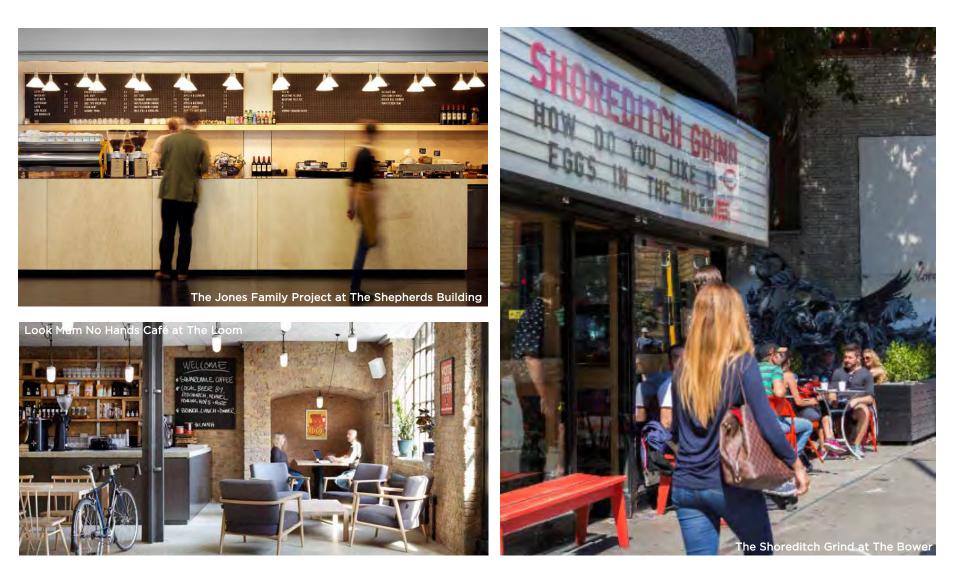
### **ARTSY - THE LOOM**



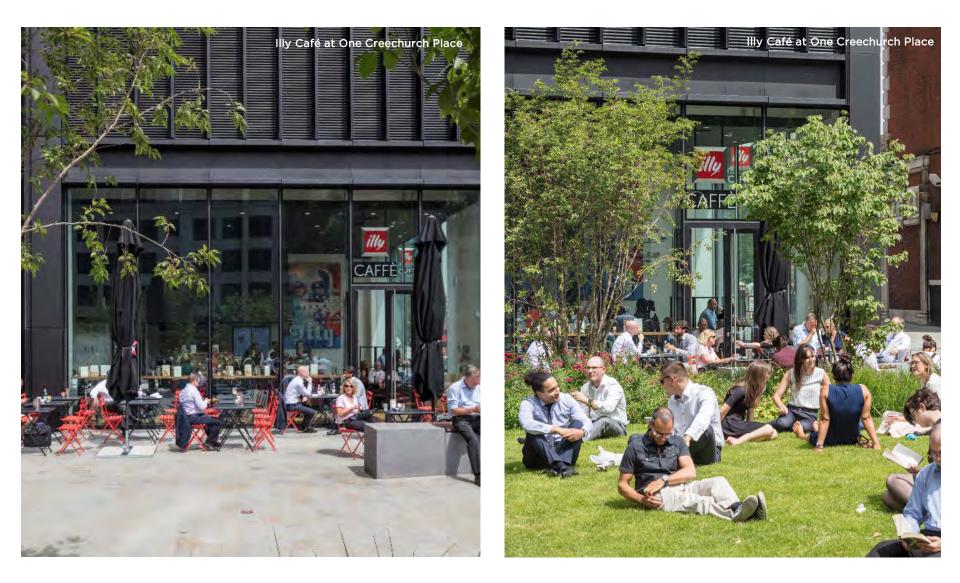
### **OCCUPIER AMENITIES**



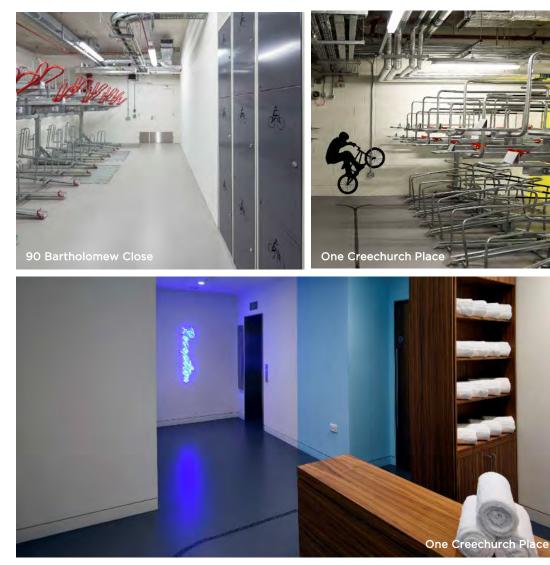


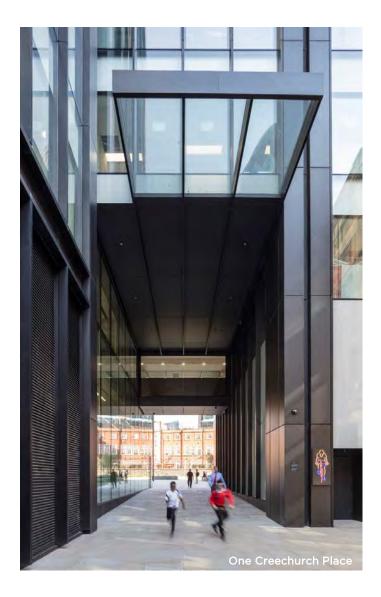






#### SHOWER AND CYCLE FACILITIES





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